

# *James River High School Band Boosters*

3700 James River Road • Midlothian, Virginia 23113 • (804)378-4448

## Band Booster Meeting Minutes

December 7, 2015 7:06 pm

Those in attendance: Jerry Espigh, Mary Berghuis, Suzanne Miladin, Anne Trotta, Lisa O'Keefe, Julie Larro, Jon McFall, Barbara Espigh, Faith Trent, Dwight Trent, Neil Newsom, Debbie Spillman, Steve Fischer, Michele Gilbert, Justin Turpin.

1. Presidents Welcome: Jerry Espigh thanked the chaperones and everyone who helped at the 2015 Dominion Richmond Christmas Parade. It particularly lovely day and everyone seemed to enjoy the parade. The last time James River Regiment participated in the parade was in 2010. The actual length of the parade route was 3.7 miles which was a long way for the students to play.
2. Minutes from November 16, 2015: The minutes were reviewed. Mary Berghuis motioned to approve the minutes, Barbara Espigh seconded the motion.
3. Fundraising:
  - A. Band Booster Fundraising-:
    - Poinsettia Palooza: A total of 873 plants were sold. Last year, 941 were sold. 79 students turned in orders which was a 73% participation rate. After 10 plants were sold, the student received points toward their account. Stranges' Florist sent some extra plants at no charge. There was no opt-out option this year. The fund raiser was a success!
    - Smart Phone Cords and Accessories: 6 students turned in orders for \$430. 50% of the sales is profit which goes as points to the student's accounts.
    - AmazonSmiles Fundraiser: Band parents should sign up at smile.amazon.com. If you buy at Amazon through this website, half of one percent of your purchases will go to back to James River Band.
    - Restaurant Fundraisers
      - Applebee's- There will be a restaurant fundraiser at Applebee's on Midlothian Turnpike on Saturday, January 23. The time is 8 am to 10 am and tickets are \$10 each. We will make \$6 per ticket. We supply the volunteers- hostesses, servers, table cleaners. Breakfast will consist of pancakes, eggs, sausage, and a beverage. We have to give \$100 deposit to hold the date. Applebee's provides the flyers and the tickets. We need to decide on how to advertise this event. Participants: 100 minimum to 300 maximum. Applebee's estimate is for 100-150 people, we need to have 17 volunteers. Walk-ins are accepted. Volunteers need to arrive by 7:30 am for training.

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Chik-fil-a- Fundraiser is scheduled for Monday, February 29 from 5-8 pm. This is the location next to Lowes. No advertising is allowed on the property. No tickets are needed, customers just mention James River Band when ordering.

River City Diner- Fundraiser is scheduled for March 21. We receive 15% of orders when James River Band is mentioned. They also have a Facebook page.

- Mother's Day Flowers- this fundraiser is mainly for students to earn points for their accounts. This would take place in April. Middle schoolers will be allowed to participate.

#### 4. Support Services: Steve Fischer

- a. Richmond Christmas Parade- Jon McFall thanked Dave Clark for helping to get parking.
- b. Winter Revels: 4-6 people will be needed to help move chairs.
- c. All District Band Auditions, Saturday, December 12: Jon and Steve will use the small trailer to pick up equipment (Timpani's and Marimbas), from Midlothian High and Midlothian Middle schools on Friday, December 11. They will be returned first thing on Monday, December 14. There are still open volunteer spots on Saturday morning, in particular, we need warm-up room monitors. Part of the reason for a lack of warm-up room monitors might be that the Signup Genius says that ear protection is advised. Steve Fischer will remove that from the signup. Volunteers should wear their black All County Band shirts or if they don't have one, a James River Band shirt. Music and Arts will have a table set up to help with repairs.

#### 5. Treasurer's Report: Dwight Trent reported that revenues slowed down in November. We still had some Tag Day donations trickling in and we had some revenue from concessions from the cheerleader competition. Expenses are inline of where they should be. Poinsettias and a few restaurant fundraisers are left to be added in. Dwight said the point is that there is enough money to run the band program. Other information brought up: there is no line item set aside for uniforms. There should be a line item in capital reserve marked specifically for instruments and uniforms. Dwight would like a wish list of ideas of what the band needs and how much to budget for it.

#### 6. Correspondence: Mary Berghuis reported that the website is up to date. She is working with the webmaster to put pictures on. The links for adding photos are in the emails.

#### 7. Committee Chairperson Reports

- a. Marching Band Attire- Damien Dames was absent. Jerry Espigh said that she reported that the uniforms are in good shape.
- b. Pit Crew- Jon McFall said that there is money allocated for trailer maintenance. The trailer has passed safety inspection. Hitches and bearings need to be oiled and lubed. Dry rot is a possible problem in the tires. The tread depth passed inspection

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also but the tires should be looked at in the near future. Southside Hitch does the inspection and they can also do the maintenance.

A Ryder truck is rented for concert assessments in the spring. This money normally comes out of transportation. With the high cost of coach busses this year, Mr. Turpin would like to know if this expense can come out of pit crew. The cost is approximately \$150-\$200. The damage waiver needs to be purchased when renting the truck.

- c. Concessions- Neil Newsom and Lisa O'Keefe reported that they are trying to use what is in inventory and purchase only what is needed. For All District Band auditions, 300 chicken minis will be purchased for breakfast and sold for \$3.50 each. 30 Papa John pizzas will be sold by the slice. 200 Chicken sandwiches will be sold at lunch for \$4 each. Pizza will also be provided to the student volunteers again. Parents will be asked by email to bring in cookies and muffins in baggies. Other foods sold are nachos and chips, soda, hot chocolate, candy and coffee.
  - d. Concert Band Attire- Barbara Espigh said that most of the concert dress contracts are in.
  - e. Chaperones- Jerry Espigh reported in LaWanda Woods absence. He thanked the parents that chaperoned for the Christmas Parade.
  - f. Hospitality- Julie Larro said that everything is good shape for hospitality during the All District Band auditions. She is considering providing cupcakes for the students after the Spring concert.
  - g. Spirit Wear- Steve Fischer reported that the All County Band night shirts will be for sale at the All District Band Auditions for \$10. There will be a 10% sale on all Spirit Wear for the holidays. This information will go out over email.
8. Band Director's Report: Justin Turpin
- Would like us to think about- do we want to host All District Band auditions again next year? Which makes more money, All County Band Night or the All District Band auditions?
  - No Indoor Drumline this year. Auditions were held and 24 students were accepted. He spoke with Wind Ensemble- there is not enough time for all the different events that the students are involved in. Drumline is very expensive and there is not enough time in the schedule. There were only two local competitions.
  - The time that was going to be spent on Drumline will now be used to recruit students from middle school. High school students providing music lessons to the middle school students is a possibility. Peter will be coming in and working with middle school percussion. Some of the money that was going for Drumline will be used to bring Mr. Stegner in to work with Wind Ensemble.

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- Thanked Jon McFall for coming on Friday to pick up the instruments with the trailer for the auditions.

9. Old Business: None

10. New Business: Alex McFall and his Eagle Scout project. Alex would like to build a shelf in the storage room to hold the Bass, Tenor, and Snare drums. He is asking for a \$400 endowment for this project and it would be worked on in January. Alex will talk to Lowes about receiving a discount. Steve Fischer called for a motion to support Alex McFall's Eagle Scout project for up to \$400. Mary Berghuis seconded it.

Neil Newsome reported on needing a new popcorn machine. It would be a 6 oz. machine like the last one. It is on sale for \$137.29 instead of \$350 and includes free shipping. Mary Berghuis motioned to purchase the popcorn machine and Steve Fischer seconded it.

11. Next Meeting: Monday, January 11, 2015. Board 6:00 pm, Band Boosters 7:00 pm.

12. Call to Adjourn:

Steve Fischer motioned to adjourn at 8:43 p.m., Lisa O'Keefe seconded the motion.

Respectfully submitted,

Suzanne Miladin, Recording Secretary